

Mentors' Onboarding

Mentor Matching: How to Find and be Paired with an Entrepreneur

BridgeforBillions
connecting growth

Introduction: Matching Overview

Before each new cohort of the Leap begins we host a two-week Mentor Matching Process to pair entrepreneurs with their mentors for the duration of the three-month incubation program.

Once matched, you will provide guidance and support to your entrepreneur through weekly one-hour calls and ongoing review of their work on the tools and inputs.

This is the minimum time requirement we recommend but you're welcome to get more involved!



What is Mentor Matching and how does it work?

We believe that the strongest mentor-entrepreneur pairs are those that are able to identify themselves instead of being assigned. Mentor Matching is a process that allows you to meet entrepreneurs you are interested in and identify which venture you would like to match with.

Once matching is open, you will be able to see all the entrepreneurs who will be starting in the next incubation and are in need of a mentor. You can view their personal profile, venture summary, motivations, and mentorship needs.

When you identify projects you would be interested in mentoring, simply send them an invite for an introductory meeting at a time that works for the both of you.

In this brief chat, you and the potential mentee can get to know each other's backgrounds, goals, working styles, and expectations to understand if it would be a good match.

Remember!

There are no obligations attached to this meeting; by meeting with an entrepreneur at this stage, you are not committing to mentor them, but rather just figuring out if this is a person and a project you would be excited to work with over the next three months.

We recommend that you send introductions to no more than 4 entrepreneurs, given the time to schedule and hold the meetings before the matching period closes.



Once you've completed the introductory meeting, simply come back to the Incubation Platform and rank the entrepreneurs you've met with based on who you would prefer to work with before matching closes.

The entrepreneurs also rank the mentors they've met with; **if you both choose each other, you are a match!** We use the rest of the ranking when matching closes to select the optimal mentor-entrepreneur pairs.

After being matched

You will both be prompted to digitally sign the mentorship agreement. This agreement sets expectations and commitments from both parties for the duration of the three months. Once you have both signed, the first phase of incubation begins and you can get to work.

Need more information? The following pages offer some guidance on how to structure your introductory meeting with entrepreneurs, as well as a detailed step-by-step guide to engaging in matching, complete with screenshots and tips.

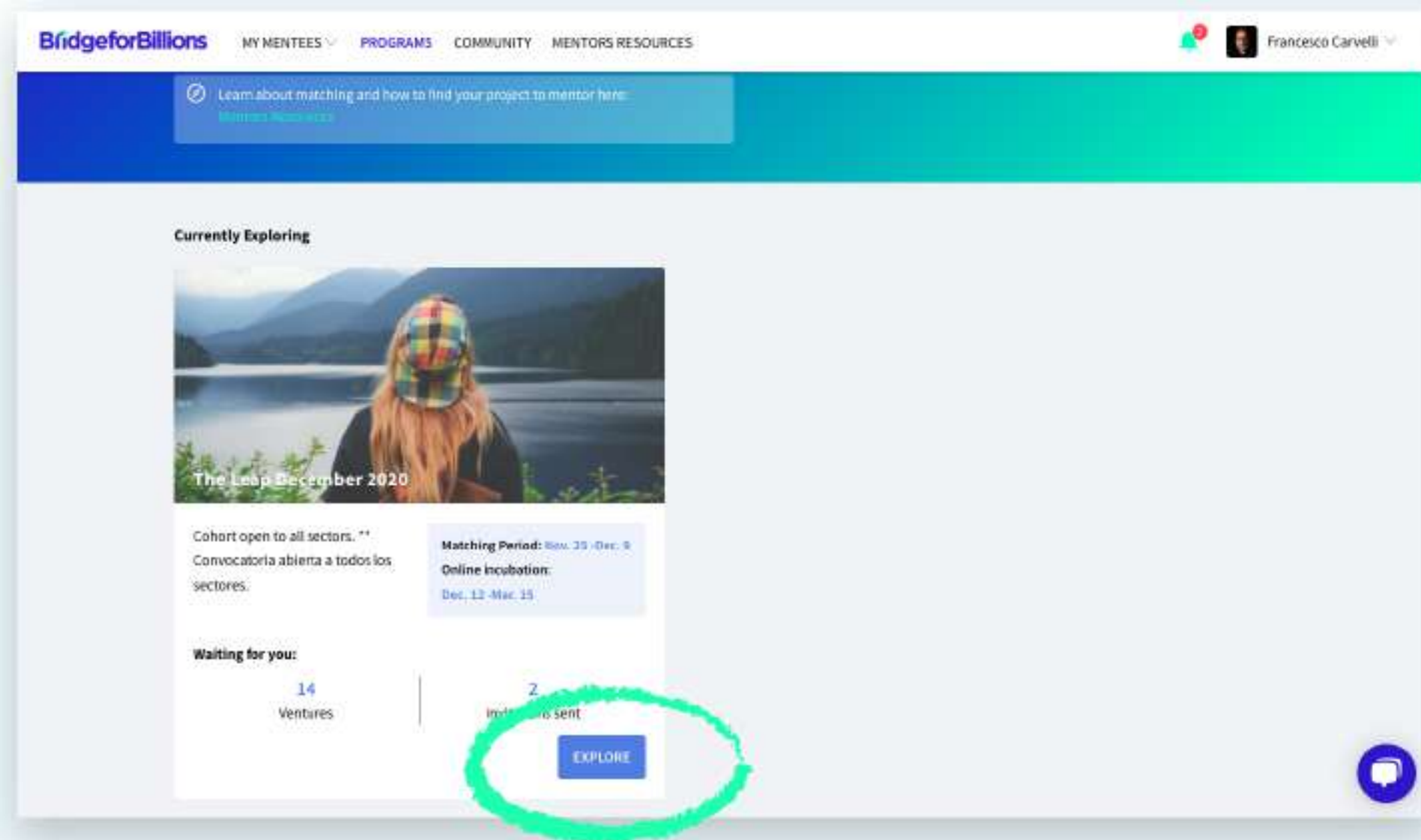


Mentors' Onboarding

Matching: How-To

Check your dashboard to see available programs

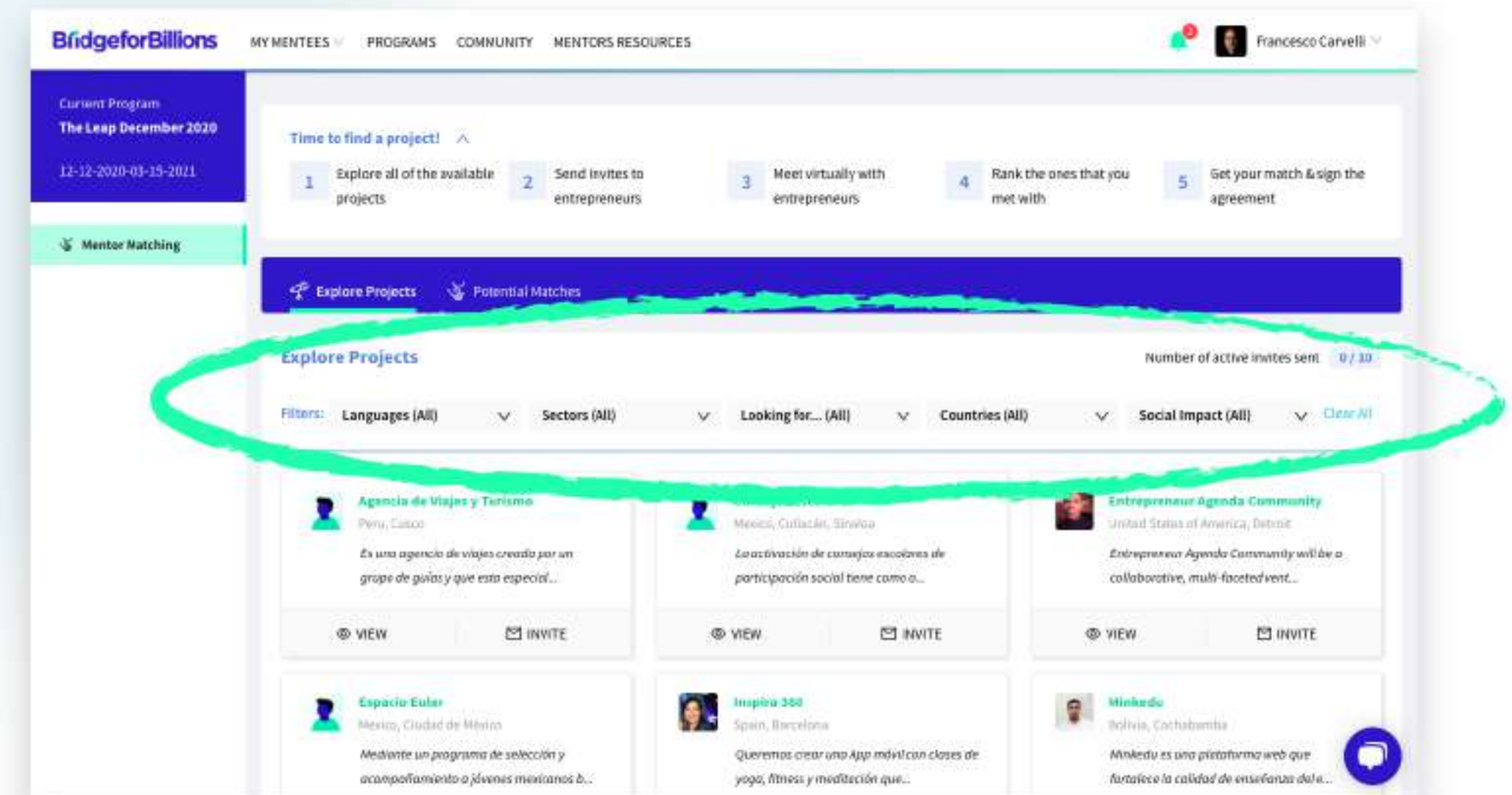
You can see incubation and matching dates here: if matching is open, click “Explore” to view available projects.



Dashboard Homepage

View available projects

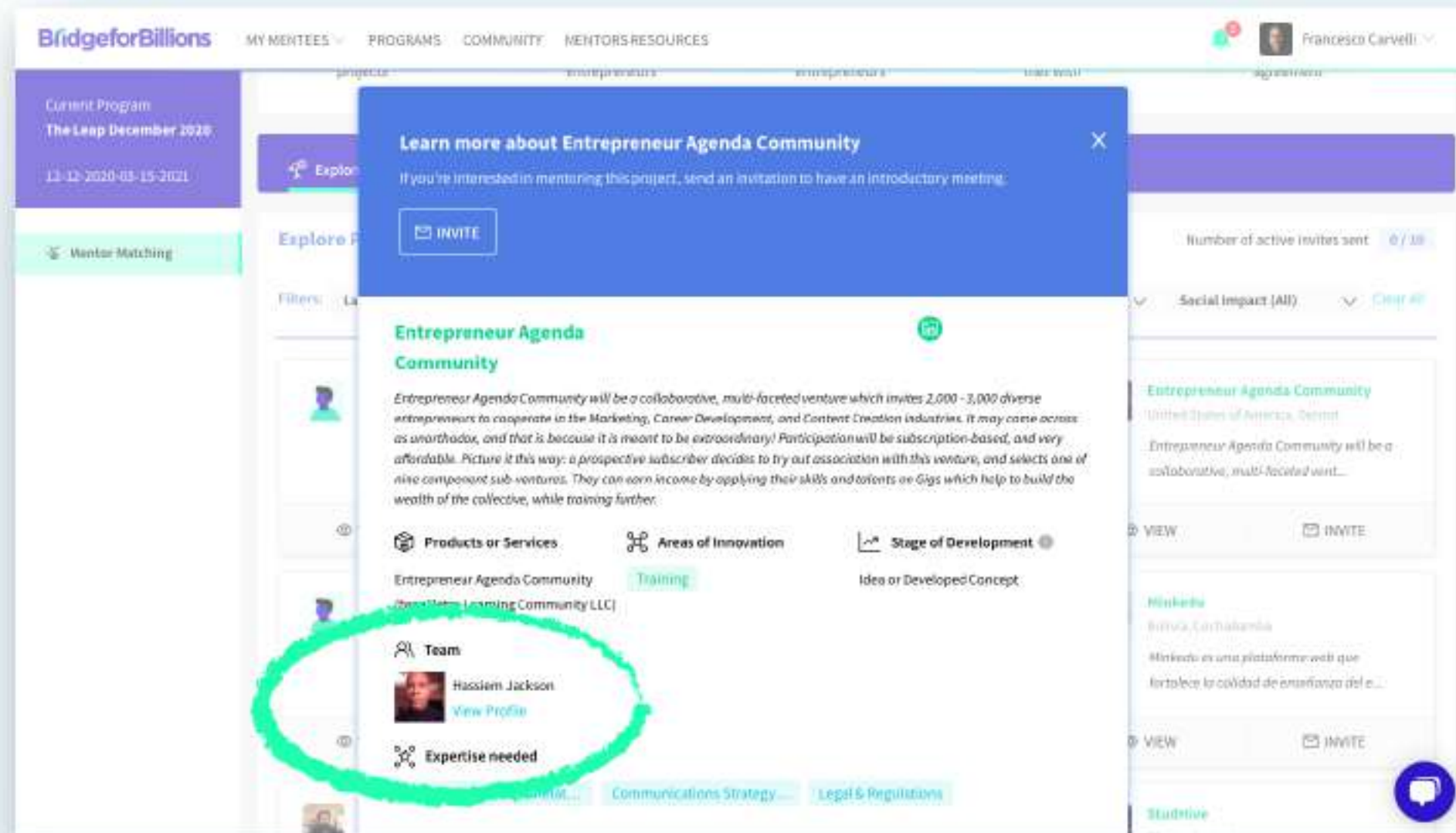
You can filter by language, sector, and other preferences.



Exploring Entrepreneurs

Explore more details

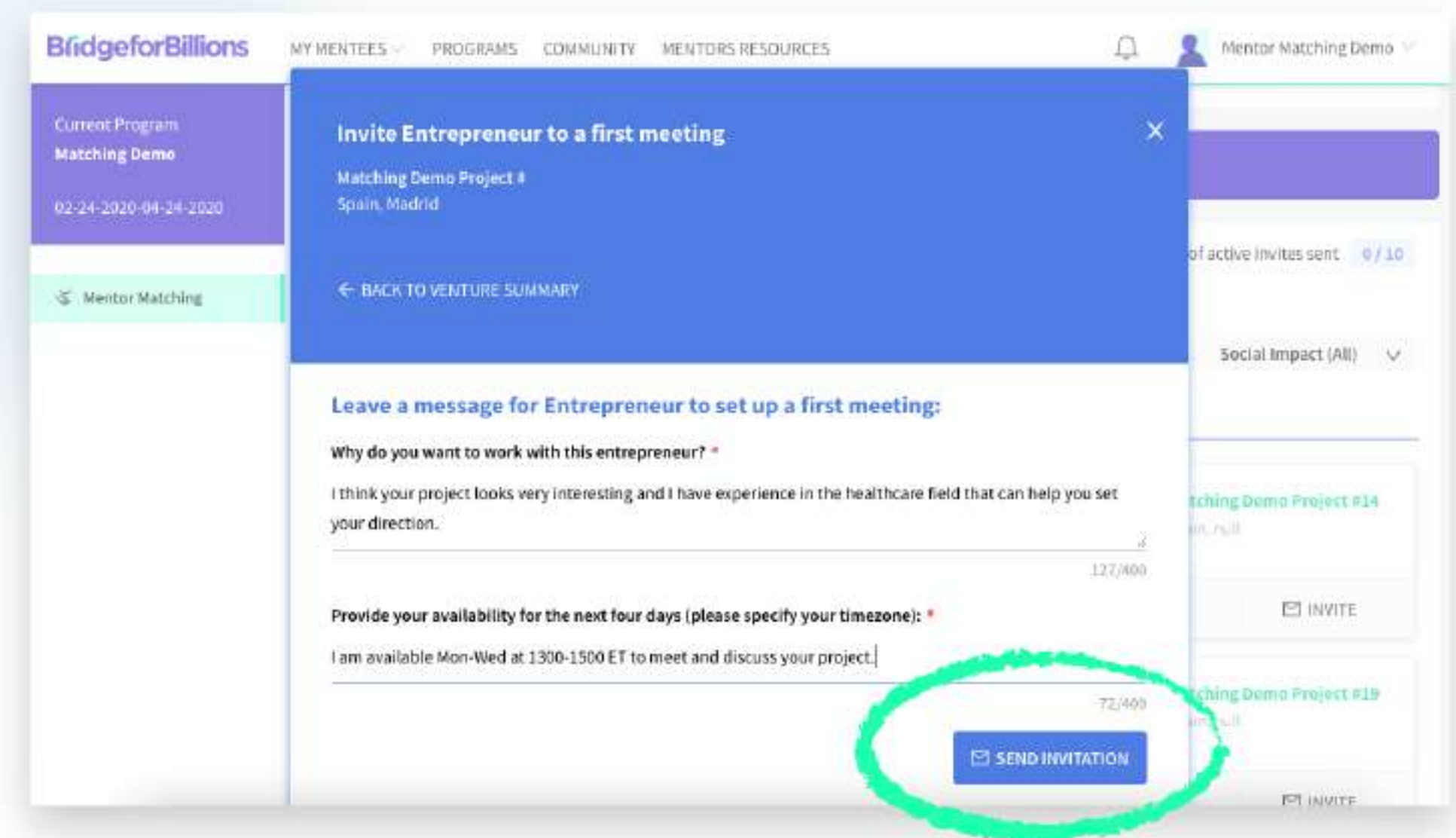
Open the projects to read a venture summary, the entrepreneur profile, any expectations and what they're looking for from a mentor.



Exploring entrepreneurs

Make your move

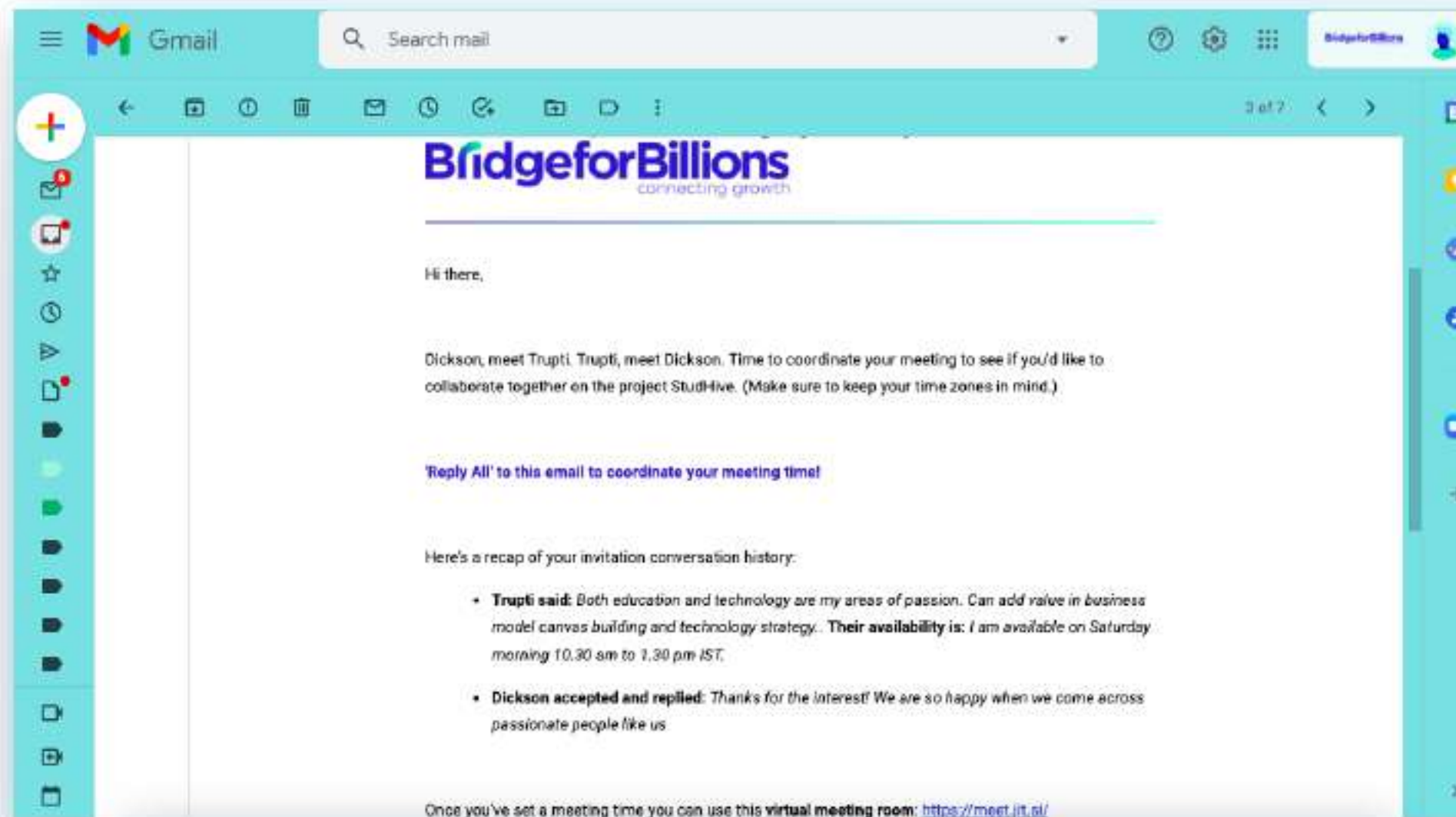
Send a meeting invite to entrepreneurs you're interested in mentoring by clicking "Invite". We recommend you send a max of 4 invites.



Invite Entrepreneur page

Check your mailbox

Once the invite is sent, coordinate a time that works for both of you via email for an introductory call.



Dashboard Homepage

What's expected

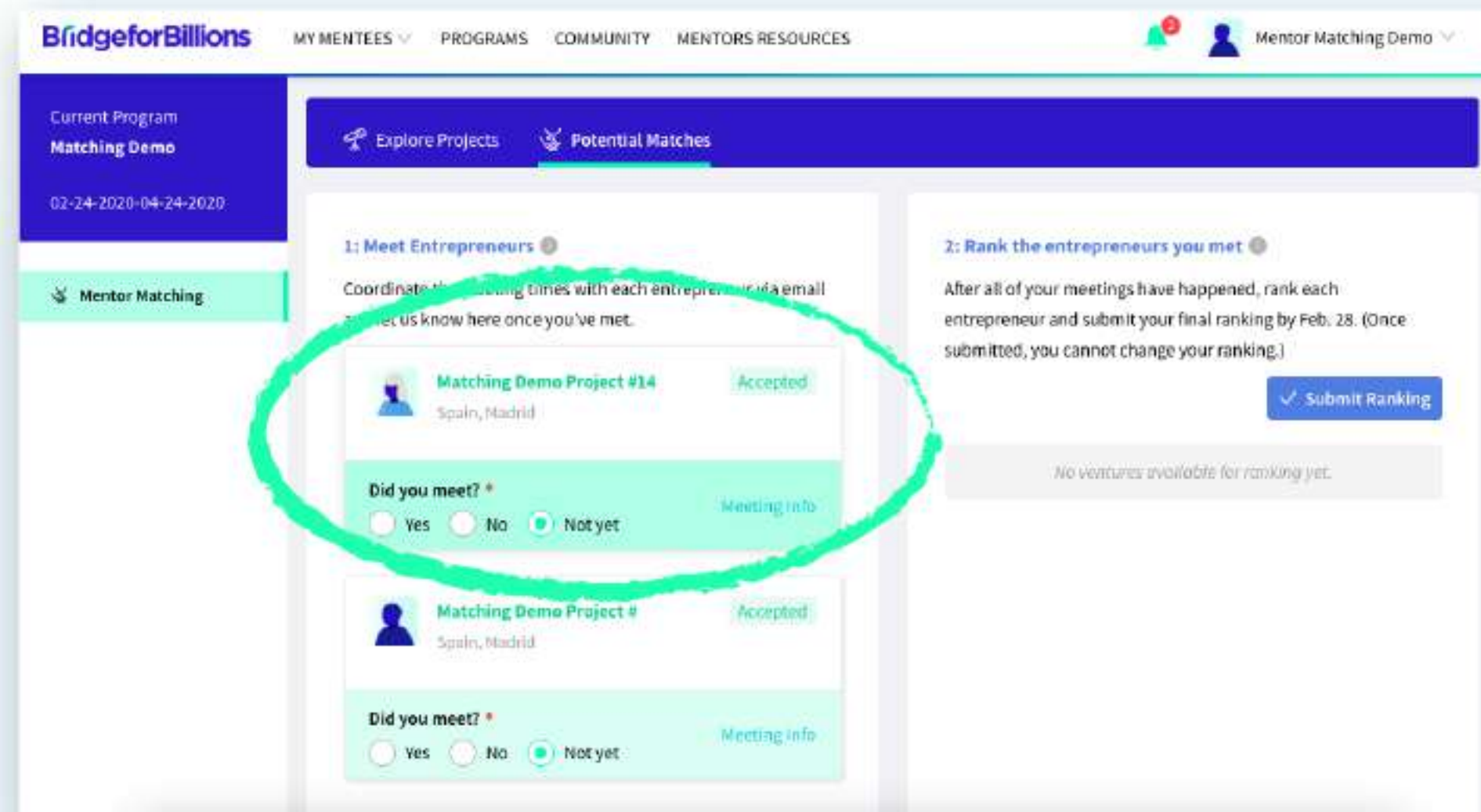
The purpose of this call is to get to know each other and determine if you would like to work together — the entrepreneur knows there is no obligation that you will mentor them from this call. For more guidance on what kinds of information you should look for on this call, see our [How-to Meeting with Entrepreneurs Guide](#).



First call with the entrepreneur

Is it a potential match?

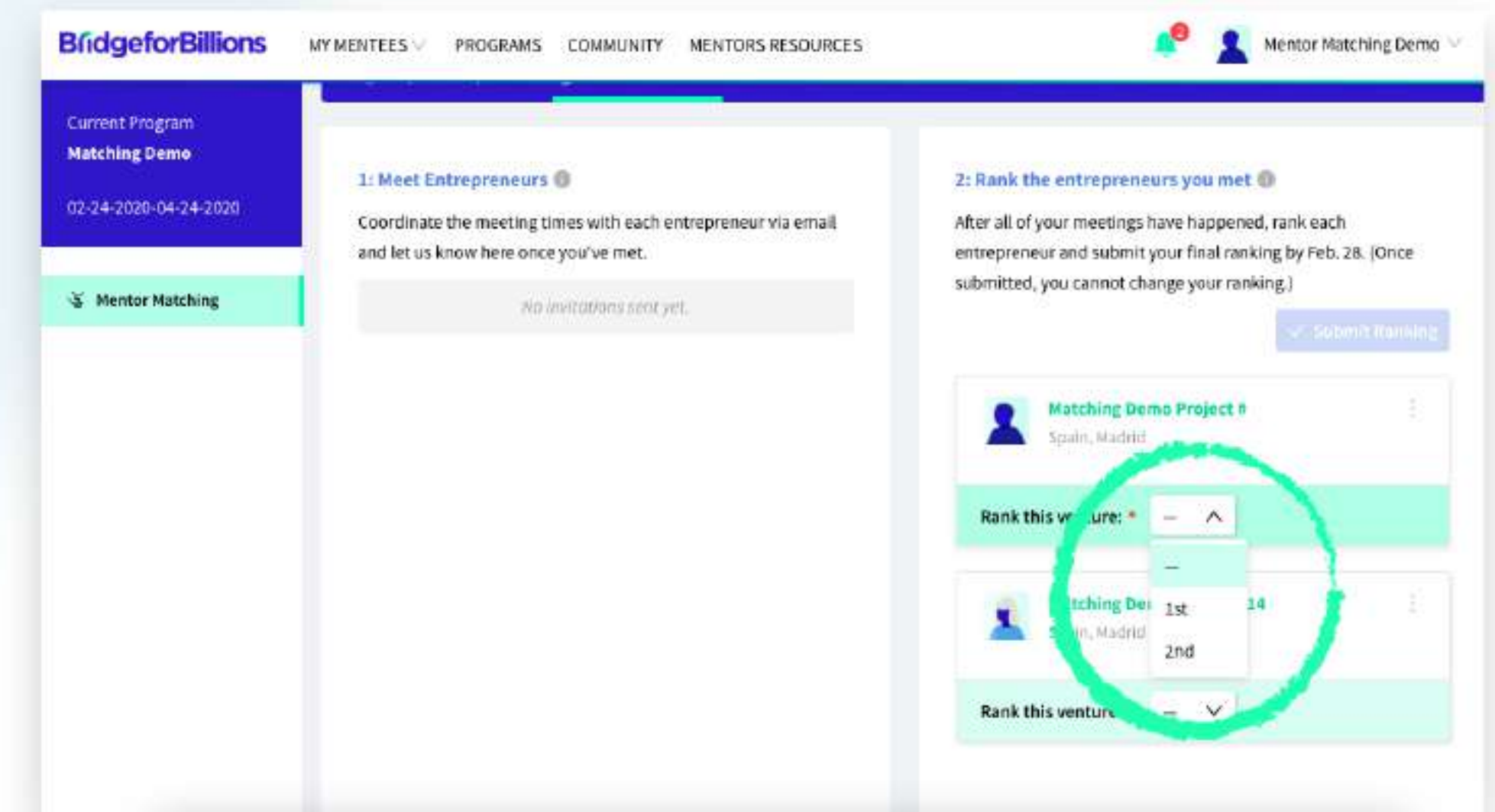
After you've held your meeting, log in and let us know you've met with the entrepreneur meeting by clicking "Potential Matches" and selecting "Yes".



Dashboard Homepage

Time for ranking

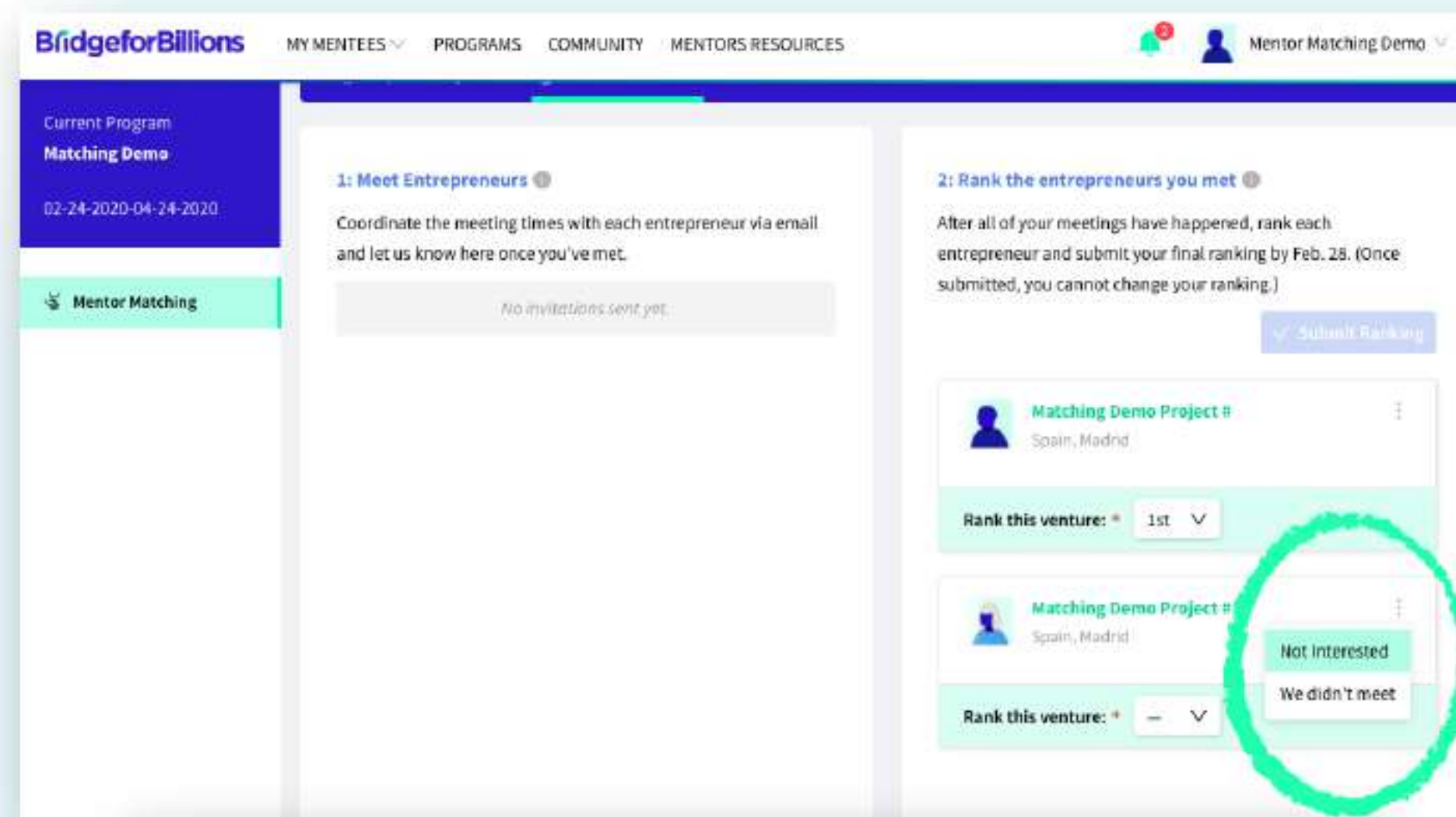
Once you've met with all the entrepreneurs you're interested in, we ask that you rank them according to your preference.



Rank the entrepreneurs you met

What happens if it's not a match?

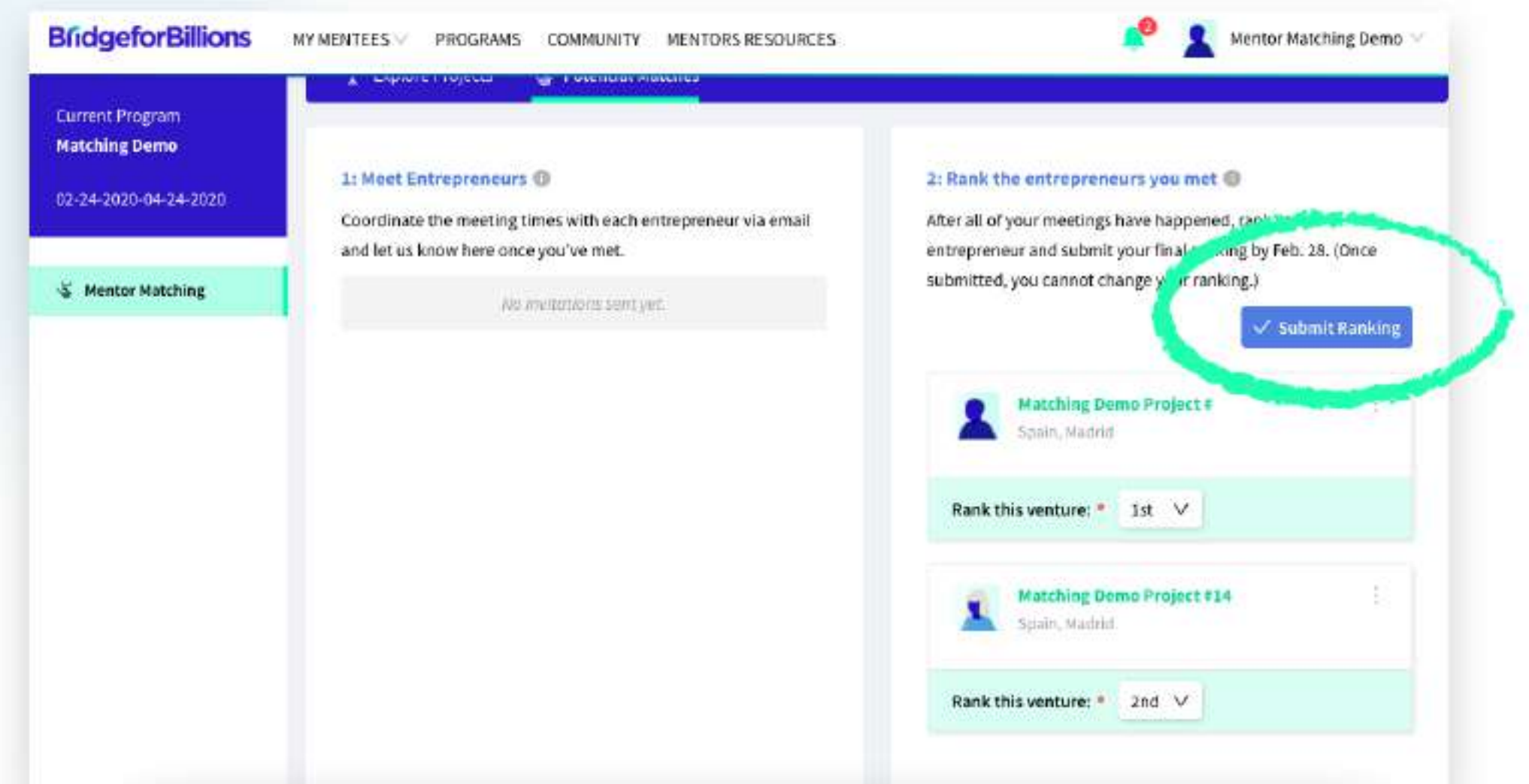
If you're not interested or didn't end up meeting with one entrepreneur just click the option that corresponds.



Rank the entrepreneurs you met II

Submit the final ranking

Please remember to only submit your ranking once you have met with all the entrepreneurs you are interested in.



Rank the entrepreneurs you met III

Are you thinking about co-mentoring?

As you submit your ranking, please select whether you would be open to co-mentoring and/or mentoring more than one project in this cohort. This is something you may have discussed in your introductory meeting with the entrepreneurs you have chosen.

BridgeforBillions MY MENTEEES PROGRAMS COMMUNITY MENTORS RESOURCES Mentor Matching Demo

Current Program: Matching Demo 02-24-2020-04-24-20

Submit your ranking

1 Matching Demo Project # Spain, Madrid

2 Matching Demo Project #14 Spain, Madrid

If you're not interested in working with one of these entrepreneurs, remove them on the previous screen.

Would you be open to co-mentor a project? *

Yes No

How many projects would you be willing to mentor in this program? *

1

Tell us in a few words what made you decide your ranking *

Project # and I really connected on a personal level and I think there is a lot we can learn from each other.

100/350

Once you submit your ranking, it is final and you will not be able to send any new invitations to meet.

CANCEL SUBMIT

Co-mentoring

Where to find mentor's matching agreement

Once you are matched with your entrepreneur, you will both be prompted to digitally sign the mentorship agreement, which you will find here. This sets expectations and commitments from both parties for the duration of the three months. Once you have both signed, you can begin working together in the first phase of incubation.

BridgeforBillions MY MENTEEES PROGRAMS COMMUNITY MENTORS RESOURCES Rachel Mitchell

Current Program: The Leap December 2020 12-12-2020-03-15-2021

Time to find a project?

Sign your matching agreement by accepting the following terms

5 Get your match & sign the agreement

Minkedu Bolna, Cochabamba Rachel Mitchell Spain, Madrid

- I, Rachel, agree to the clauses stipulated in the [Mentorship Agreement](#).
- I commit to, at a minimum, to hold meetings with my mentee as stipulated in the [Mentorship Agreement](#) and to review the work and progress for the duration of the incubation program (Dec 12, 2020 - Mar 15, 2021).
- I understand that my mentee is responsible for the completion of work in the platform by the established deadlines and that all work is theirs, not to be shared unless expressly permitted by the entrepreneur.

Sign your Matching Agreement Entrepreneur's signing status

SIGN

Mentor's matching agreement



Any questions? Email us anytime
info@bridgeforbillions.org

